Form **990**

Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

► Do not enter social security numbers on this form as it may be made public. ► Go to www.irs.gov/Form990 for instructions and the latest information.

A	For the	2018 calen	dar year, or tax year begin	ning		, 2018, a	and endin	g			,			
В	Check if a	pplicable:	С						D Employ	er ident	ification number			
	Addre	ess change	SOLUTIONS FOR CH	ANGE, INC	Ο.				33-0	0902	617			
	□ _{Name}	e change	722 W CALIFORNIA		•				E Telephone number					
	\vdash	l return	VISTA, CA 92083				1		176)	41-6545			
	\vdash								(70)	J) 9	41-0343			
	\vdash	return/terminated	i								.			
	\vdash	nded return							G Gross re			1 = =1		
	Appli	ication pending		l officer: CHRI	S MEGISO	N			a group returi		□ '''	H		
			SAME AS C ABOVE					H(b) Are all If "No."	subordinates attach a list.	include (see in	d? Yes	∐ No		
<u> </u>	Tax-exe	empt status:	X 501(c)(3) 501(c) () ≺ (ins	sert no.) 4	947(a)(1) or	527	·		•	·			
J	Webs	site: ► WW	W.SOLUTIONSFORCH	ANGE.ORG				H(c) Group	exemption nu	ımber 🕨	-			
K	Form of	f organization:	X Corporation Trust	Association	Other >	LY	ear of format	ion: 199	9 M s	tate of I	legal domicile: CA	Ā		
Pa	ırt I	Summar	γ		*************************************						· · · · · · · · · · · · · · · · · · ·			
Limani	1 B	riefly descri	be the organization's missi	on or most si	ignificant activ	vities:TO	SOLVE	FAMILY	HOMEL	ESSN	ESS. ONE			
a)	F	AMILY,	ONE COMMUNITY AT	A TIME.						===:				
Activities & Governance	_	'												
Ľ	_													
ĕ	2 C	heck this bo	ox F if the organization	n discontinue	d its operation	ns or dispo	sed of mo	ore than 2	5% of its	net as				
త	3 N	lumber of vo	oting members of the gover	rning body (P	art VI, line 1a	1)				3		8		
ο 0	4 N	lumber of in	dependent voting members	s of the gover	ming body (Pa	art VI, line	1b)			4		8		
E.	5 To	otal number	r of individuals employed ir	ı calendar ye	ar 2018 (Part	V, line 2a)				5		72		
₹	6 To	otal number	r of volunteers (estimate if	necessary)						6	-	250		
¥	7a To	otal unrelat	ed business revenue from I	Part VIII, colu	ımn (C), line 1	12				7a		0.		
	b N	let unrelated	d business taxable income	from Form 99	90-T, line 38					7b		0.		
									rior Year		Current Y			
Θ		8 Contributions and grants (Part VIII, line 1h)							,			,331.		
Revenue	9 P	9 Program service revenue (Part VIII, line 2g)						. 2	2,358,202.			,972.		
eVe		Investment income (Part VIII, column (A), lines 3, 4, and 7d)							27,246.			<u>,960.</u>		
ш									,185,1			,057.		
_			e - add lines 8 through 11						,407,4	57.	4,354	,206.		
			imilar amounts paid (Part I								****			
	1		to or for members (Part I)											
ø,	15 S	alaries, oth	er compensation, employee	1,797,588.			2,063	755.						
3Se	16a P	rofessional	fundraising fees (Part IX, o	column (A), li	ne 11e)									
Expenses	b To	otal fundrai	sing expenses (Part IX, col	lumn (D). line	25) ►	11	8,567.							
ŭ	17 0		ses (Part IX, column (A), li						F21 <i>6</i>	112	1 500	701		
			es. Add lines 13-17 (must									791.		
	1		s expenses. Subtract line 1	•		•								
<u></u>			o oxportace into 1	o nom me 1					2,078,2			660.		
ts o	20 T	ntal assets	(Part X, line 16)						ng of Curren		End of Y			
(sse Bats	21 To		es (Part X, line 26)			• • • • • • • • • •	• • • • • • • • •		8,850,4		14,206			
Net Assets or Fund Balances	20 1							. 1.3	3,242,0		13,352			
			r fund balances. Subtract li	ne 21 from III	ne 20			•	608,3	97.	854	,682.		
	art II	Signatui												
Und	er penalties plete. Deck	s of perjury, I delaration of preparation	eclare that I have examined this retu arer (other than officer) is based on	urn, including acco	ompanying schedu which preparer ha	les and statem	nents, and to	the best of m	ıy knowledge	and bel	ief, it is true, correc	t, and		
			, , , , , , , , , , , , , , , , , , , ,											
C:		Signatu	ure of officer					l_ Da	ıta.					
Sig He	gn										_			
116	16		IS MEGISON r print name and title					PRES.	IDENT 8	CE	0			
			preparer's name	Preparer's signa	atura		Data			FI 1	DTIN			
_		1	•				Date		-	K if	PTIN	-		
Pa			A. FIRL	JULIE A	. FIRL				self-employ	ed	P00085551			
	eparer	_ 1		LLP				******						
US	e Only	Firm's addr				ITE 200)		Firm's EIN		-2076568			
_			SAN DIEGO, C						Phone no.	619	.294.7200			
Ма	y the IR	S discuss the	his return with the preparer	shown above	e? (see instru	ctions)					X Yes	No		

	990 (2018) SOLUTIONS FOR CHANGE, INC.	33-0902617	Page 2
Par	t III Statement of Program Service Accomplishments		
	Check if Schedule O contains a response or note to any line in this Part III		X
1	Briefly describe the organization's mission:		
	TO SOLVE FAMILY HOMELESSNESS, ONE FAMILY, ONE COMMUNITY AT A TIM	E	
	NA		
	Did the experiment undertake any significant resource and itself desired by the control of the c	iar	
2	Did the organization undertake any significant program services during the year which were not listed on the pr Form 990 or 990-EZ?		Vac V Na
	If "Yes," describe these new services on Schedule O.		Yes X No
3	Did the organization cease conducting, or make significant changes in how it conducts, any program se	arvices?	Yes X No
3	If "Yes," describe these changes on Schedule O.	., 4,003:	ICS NO
4	Describe the organization's program service accomplishments for each of its three largest program service	vices, as measured	i by expenses.
•	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocatio and revenue, if any, for each program service reported.	ns to others, the to	tal expenses,
4 a	a (Code:) (Expenses \$3,147,324. including grants of \$) (Revenue \$ 1	,707,972.)
	SEE SCHEDULE O		
	b (Code:) (Expenses \$ including grants of \$) (Revenue \$	<u> </u>
41	b (code:) (coperiors 4 including grants of 4) (Nevenue P)
			. – – – – – –
4	c (Code:) (Expenses \$ including grants of \$) ((Revenue \$)
			.
			·
	d Other program services (Describe in Schedule O.)	Andrew Co.	
4	(Expenses \$ including grants of \$) (Revenue \$;)
4	e Total program service expenses ► 3,147,324.		
•			

33-0902617 Page 3 SOLUTIONS FOR CHANGE, INC. Form 990 (2018) Part IV Checklist of Required Schedules Yes No Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete Χ 1 2 X Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?..... Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates X 3 Χ 4 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If 'Yes,' complete Schedule C, Part III...... 5 Χ Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, 6 Χ Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If 'Yes,' complete Schedule D, Part II Χ 7 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' X complete Schedule D, Part III..... 8 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV...... Χ 9 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If 'Yes,' complete Schedule D, Part V............ X 10 If the organization's answer to any of the following questions is 'Yes', then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable. a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If 'Yes,' complete Schedule D, Part VI..... X 11 a Χ 11 b c Did the organization report an amount for investments – program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VIII. Χ 11 c d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX...... X e Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X..... 11 e f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If 'Yes,' complete Schedule D, Part X... Х 11 f 12a Did the organization obtain separate, independent audited financial statements for the tax year? If 'Yes,' complete Schedule D, Parts XI and XII...... 12a Χ b Was the organization included in consolidated, independent audited financial statements for the tax year? If 'Yes,' and X if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI and XII is optional....... 12b 13 Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E..... Χ 13 Χ 14a Did the organization maintain an office, employees, or agents outside of the United States?..... 14a b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If 'Yes,' complete Schedule F, Parts I and IV. 14b Χ Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If 'Yes,' complete Schedule F, Parts II and IV..... 15 Χ Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If 'Yes,' complete Schedule F, Parts III and IV..... Χ 16 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (Å), lines 6 and 11e? If 'Yes,' complete Schedule G, Part I (see instructions)..... 17 Х

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII. lines 1c and 8a? If 'Yes,' complete Schedule G, Part II..... 18 Х Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,' complete Schedule G, Part III....... 19 Χ Χ 20a Did the organization operate one or more hospital facilities? If 'Yes,' complete Schedule H..... 20a b If 'Yes' to line 20a, did the organization attach a copy of its audited financial statements to this return? 20b Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If 'Yes,' complete Schedule I, Parts I and II...... Х 21

Pa	t IV Checklist of Required Schedules (continued)			
			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If 'Yes,' complete Schedule I, Parts I and III	22		X
23	Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If 'Yes,' complete Schedule J.</i>	23	х	
24	a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No, 'go to line 25a	24a		X
ı	b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24a 24b		
	c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
	d Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year?	24d		
	a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If 'Yes,' complete Schedule L, Part I	25a		<u>X</u>
1	b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If 'Yes,' complete Schedule L, Part I	25b		X
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If 'Yes,' complete Schedule L, Part II.	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If 'Yes,' complete Schedule L, Part III.</i>	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
	a A current or former officer, director, trustee, or key employee? <i>If 'Yes,' complete Schedule L, Part IV</i>	28a		X
	b A family member of a current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV	28b		X
	c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If 'Yes,' complete Schedule L, Part IV	28c		Х
29	Did the organization receive more than \$25,000 in non-cash contributions? If 'Yes,' complete Schedule M	29	Х	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If 'Yes,' complete Schedule M	30		Х
31	Did the organization liquidate, terminate, or dissolve and cease operations? If 'Yes,' complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If 'Yes,' complete Schedule N, Part II	32		х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If 'Yes,' complete Schedule R, Part I	33	Х	
34	Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Part II, III, or IV, and Part V, line 1.	34	х	
35	a Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	X	
	b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' complete Schedule R, Part V, line 2	35b		Х
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If 'Yes,' complete Schedule R, Part V, line 2	36		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If 'Yes,' complete Schedule R, Part VI	37		X
38	Note. All Form 990 filers are required to complete Schedule O.	38	X	
Pa	It V Statements Regarding Other IRS Filings and Tax Compliance			·
_	Check if Schedule O contains a response or note to any line in this Part V		Yes	No
1	a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable			
	b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable			
	c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	-	Ü	
BA		Forn		(2018)
		2.1		· · · -/

Form 990 (2018) SOLUTIONS FOR CHANGE, INC.

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

			res	NO
2 a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return 2a 72			
b	of at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Χ	20200000000000
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
3 a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3 a	C. Sec. Co. Sec. Districts	Х
Ł	olf 'Yes,' has it filed a Form 990-T for this year? If 'No' to line 3b, provide an explanation in Schedule O.	3b		_
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over a			\vdash
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		X
t	of Yes,' enter the name of the foreign country: ►			
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).			
5 a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5 a		Х
t	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Х
C	: If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T?	5с		
6 a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a		Х
Ł	If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6 b		
7	Organizations that may receive deductible contributions under section 170(c).	0.0		
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	X	
Ŀ	olf 'Yes,' did the organization notify the donor of the value of the goods or services provided?	7 b	X	
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7 c		X
	If 'Yes,' indicate the number of Forms 8282 filed during the year	70		Δ.
	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7 e		Х
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7 f		X
	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7 g		<u> </u>
ł	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7 g 7 h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring	711		
	organization have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			
а	Did the sponsoring organization make any taxable distributions under section 4966?	9a	0.000	0.000
	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9 b		\vdash
	Section 501(c)(7) organizations. Enter:			
а	Initiation fees and capital contributions included on Part VIII, line 12			
Ŀ	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
	Section 501(c)(12) organizations. Enter:			
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)			
12 a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	olf 'Yes,' enter the amount of tax-exempt interest received or accrued during the year 12b			
	Section 501(c)(29) qualified nonprofit health insurance issuers.			
	Is the organization licensed to issue qualified health plans in more than one state?	13a		200000000000000000000000000000000000000
	Note. See the instructions for additional information the organization must report on Schedule O.			
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
	which the organization is licensed to issue qualified health plans			
. 0	Enter the amount of reserves on hand			
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		X
	If 'Yes,' has it filed a Form 720 to report these payments? If 'No,' provide an explanation in Schedule O	14b		
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or			
	excess parachute payment(s) during the year?	15		X
	If 'Yes,' see instructions and file Form 4720, Schedule N.			
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income?	16		X
D A A	If 'Yes,' complete Form 4720, Schedule O.			

Form 990 (2018) SOLUTIONS FOR CHANGE, INC. 33-0902617 Page 6 Part VI Governance, Management, and Disclosure For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI. Section A. Governing Body and Management Yes No 1 a Enter the number of voting members of the governing body at the end of the tax year. If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. 1 a 8 **b** Enter the number of voting members included in line 1a, above, who are independent 8 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? ... SEE SCHEDULE 0 2 X Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person? 3 Х Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?.... 4 X 5 Did the organization become aware during the year of a significant diversion of the organization's assets?..... 5 6 Did the organization have members or stockholders?..... 6 X 7 a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more 7 a Χ **b** Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?..... 7 b X Did the organization contemporaneously document the meetings held or written actions undertaken during the year by a The governing body?..... **b** Each committee with authority to act on behalf of the governing body?..... X Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses in Schedule O..... Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes 10a Did the organization have local chapters, branches, or affiliates?..... 10a Х b If 'Yes,' did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10b 11 a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?.... X 11 a b Describe in Schedule O the process, if any, used by the organization to review this Form 990. SEE SCHEDULE O 12a Did the organization have a written conflict of interest policy? If 'No,' go to line 13...... Χ 12a b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?.... Χ 12b X 12 c 13 Did the organization have a written whistleblower policy?..... X 13 14 Did the organization have a written document retention and destruction policy?..... X 14 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? a The organization's CEO, Executive Director, or top management official..... 15 a Χ **b** Other officers or key employees of the organization...SEE.SCHEDULE..O..... 15h X If 'Yes' to line 15a or 15b, describe the process in Schedule O (see instructions). 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?..... 16 a X b If 'Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?.... 16b Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed ▶ CA Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. Own website Another's website X Upon request Other (explain in Schedule O) Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to 19 the public during the tax year. SEE SCHEDULE O State the name, address, and telephone number of the person who possesses the organization's books and records CHRIS MEGISON 722 W CALIFORNIA AVENUE VISTA CA 92083 (760) 941-6545

Form 990 (201)	8) SOT.II	TIONS FO	OR CHAN	GE. INC.

33-0902617

Page 7

Part VIII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII.....

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1 a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of 'key employee,'
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee. Position (do not check more than one box, unless person is both an officer and a director/trustee) (A) Name and Title (B) (D) (E) (F) Reportable compensation from related organizations (W-2/1099-MISC) Reportable compensation from the organization (W-2/1099-MISC) Estimated amount of other compensation from the Average hours per Officer Key employee Highest veek Individual nstitutional (list any hours for related organization and related organizations organiza-tions below dotted line) I trustee nsated (1) LENNA WRIGHT 1 DIRECTOR 0 X 0 0 0. (2) DAVID CREAN 1 CHAIR 0 X 0. 0 0. (3) LEANNE ABRAHAM 1 VICE CHAIR/SEC 0 Χ 0. 0. 0. (4) CHRIS SMITH 1 DIRECTOR 0 Χ 0. 0. 0. (5) JACK LANDERS 1 TREASURER X 0 X 0. 0 0. (6) JOHN CONRAD 1 DIRECTOR Χ 0 0. 0. 0. BRET_SCHANZENBACH 1 DIRECTOR 0 Χ 0 0 0. (8) TERESA SHAFFER 1 DIRECTOR 0 Х 0. 0. 0. (9) TAMERA MEGISON 0 FORMER VP 0 Χ 67,321 0. 0. (10) CHRIS MEGISON 40 PRESIDENT & CEO 0 Χ 154,500 0. 31,336. (11)(12)(13)(14)

Part VII Section A. Officers, Directors, Tr	ustees, l	Key	Em	plo	oye	es,	and	d Highest Con	pensated Emp	loyees (continued)
		(B) (C)								
(A)	Average	Position (do not check more than one box, unless person is both an officer and a director/trustee)		 e (do not check more that 			(D)	(E)	(F)	
Name and title	hours per			Reportable compensation from	Reportable compensation from	Estimated amount of other				
	week (list any hours	우콩	SC	<u>Q</u>	ē	em Hig	ਨੂ	the organization (W-2/1099-MISC)	related organizations (W-2/1099-MISC)	compensation from the
	for related	dividual director	ğ	Officer	Key employee	oloye	Former			organization and related
	organiza - tions	g 2	골		ploy	e com				organizations
	below dotted	Individual trustee or director	nstitutional trustee		ä	Highest compensated employee				
	line)		8			ated				
(15)		-			-	-				
<u></u>	1	1								
(16)										
(17)	 									
(18)	-	-			 		-			
		1								
(19)					 					
(20)										
(01)					_	ļ				
(21)		-								
(22)	-	-				├	\vdash		27.	
		1								
(23)									****	
(24)										
(25)	 	+			-		-			
1 b Sub-total							>	221,821.	0.	31,336.
c Total from continuation sheets to Part VII, Sect							>	0.	0.	0.
d Total (add lines 1b and 1c).							>	221,821.	0.	31,336.
2 Total number of individuals (including but not limited from the organization	d to those I	isted	abov	ve) v	who	recei	ved	more than \$100,00	0 of reportable comp	pensation
nom die organization									· · · · · · · · · · · · · · · · · · ·	Yes No
3 Did the organization list any former officer, directly	ctor or tru	stee	kev	/ em	anlo	VAA	or t	nighest compenses	tad amalayaa	TES NO
on line 1a? If 'Yes,' complete Schedule J for such	ch individu	ial					• • • •	·····	·········	. З Х
4 For any individual listed on line 1a, is the sum of	f reportab	le cor	npe	ensa	ition	and	oth	er compensation	from	
the organization and related organizations great such individual	er than \$1	50,00	00?	<i>If</i> '}	es,	' con	nple 	te Schedule J for		. 4 X
5 Did any person listed on line 1a receive or accru	ie comper	satio	n fre	om.	anv	unre	late	ed organization or	individual	
for services rendered to the organization? If 'Ye	s,' comple	te Sc	hed	lule	J fo	r suc	ch p	erson		. 5 X
Section B. Independent Contractors 1 Complete this table for your five highest comper	sated ind	enenc	lent	COL	ntra	ctors	tha	it received more th	an \$100 000 of	
compensation from the organization. Report compensation	nsation for	the ca	alend	dar	year	endi	ng v	with or within the or	ganization's tax year	•
(A) Name and business add	Iress							(B) Description of	of services	(C) Compensation
			-					Description	or services	Compensation
										T
	···									***************************************
2 Total number of independent contractors (including		ited to	tho	se I	isted	d abo	ve)	who received more	than	
\$100,000 of compensation from the organization		TCC 4.0						-		

Form 990 (2018) SOLUTIONS FOR CHANGE, INC 33-0902617 Page 9 Part VIII Statement of Revenue Check if Schedule O contains a response or note to any line in this Part VIII ... (B) (C) (D) Total revenue Related or Unrelated Revenue exempt excluded from tax business function under sections 512-514 revenue revenue Grants Similar Amounts 1a Federated campaigns 1 a **b** Membership dues..... 1 b c Fundraising events..... 1 c 250,677 Contributions, Gifts, and Other Similar Ar d Related organizations 1 d e Government grants (contributions) 1 e 200,000 f All other contributions, gifts, grants, and similar amounts not included above . . . 2,319,654 g Noncash contributions included in lines 1a-1f: \$ 144,589 h Total. Add lines 1a-1f..... 2,770,331 Program Service Revenue **Business Code** 2a RENTAL INCOME 531110 863,564 863,564 b DEVELOPER FEE 532000 755,000 755,000 c FEES & CONTRACTS GOV AGENCIES 900099 43,418 43,418 d SUPPORTING SERVICES 900099 41,369 41,369 e LAUNDRY & VENDING 531110 4,621 4,621 f All other program service revenue... g Total. Add lines 2a-2f 1,707,972. Investment income (including dividends, interest and other similar amounts)..... 12,960 12,960 Income from investment of tax-exempt bond proceeds... Royalties.... (ii) Personal (i) Real 6a Gross rents..... b Less: rental expenses c Rental income or (loss) . . . d Net rental income or (loss)..... (i) Securities (ii) Other 7 a Gross amount from sales of assets other than inventory b Less: cost or other basis and sales expenses c Gain or (loss)...... d Net gain or (loss) 8a Gross income from fundraising events Other Revenue (not including \$_ 250,677. of contributions reported on line 1c). See Part IV, line 18..... a 280,979 b Less: direct expenses b 405,227 -124,248-124,2489a Gross income from gaming activities. See Part IV, line 19..... a b Less: direct expenses..... b c Net income or (loss) from gaming activities..... ▶ 10a Gross sales of inventory, less returns and allowances..... 46,399. b Less: cost of goods sold..... b 68,068. c Net income or (loss) from sales of inventory..... -21,669 -21,669 Miscellaneous Revenue **Business Code** 11a MISCELLANEOUS 900099 6,176 6,176 b SOCIAL ENTERPRISE 900099 2,684 2,684

e Total. Add lines 11a-11d

12 Total revenue. See instructions......

8,860

1,716,832

4,354,206.

0.

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX......

6b, 7	ot include amounts reported on lines /b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				
2	Grants and other assistance to domestic individuals. See Part IV, line 22				
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
	Benefits paid to or for members		774741-		
5	Compensation of current officers, directors, trustees, and key employees	222,216.	67,321.	61,958.	92,937.
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0.	0.	0.	
7	Other salaries and wages	1,526,568.	1,445,924.	80,644.	0.
	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	1,020,000.	1,443,324.	00,044.	
9	Other employee benefits	166,485.	127,727.	28,188.	10,570.
10	Payroll taxes	148,486.	114,625.	24,165.	9,696.
	Fees for services (non-employees):				3,050.
	Management				
b	Legal				
	Accounting	W			
	Lobbying	- 11.			
	Professional fundraising services. See Part IV, line 17	******			
	Investment management fees				
	(A) amount, list line 11g expenses on Schedule O.)	188,208.	141,155.	47,053.	
	Advertising and promotion	9,807.	9,807.		****
	Office expenses	73,365.	66,028.	7,337.	
	Information technology				
	Royalties				
	Occupancy	18,045.	18,045.		
	Payments of travel or entertainment expenses for any federal, state, or local public officials.	***************************************			
	Conferences, conventions, and meetings	25,978.	24,192.	1,786.	
	Interest	296,922.	296,922.		
	Payments to affiliates				
	Depreciation, depletion, and amortization	406,988.	406,988.		
	Insurance	63,884.	53,248.	5,917.	4,719.
	covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.).				
а	REPAIRS & MAINTENANCE	158,763.	142,886.	15,877.	
	UTILITIES/REFUSE REMOVAL	115,838.	104,255.	11,583.	
С	SUPPLIES	37,559.	37,559.		
	TELEPHONE	31,094.	27,984.	3,110.	
	All other expenses	97,340.	62,658.	34,037.	645.
	Total functional expenses. Add lines 1 through 24e	3,587,546.	3,147,324.	321,655.	118,567.
	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ► ☐ if following SOP 98-2 (ASC 958-720)				

Part X Balance Sheet

	***************************************	Check if Schedule O contains a response or note to	any I	line in this Part X			Π		
				W. W	(A) Beginning of year		(B) End of year		
	1	Cash — non-interest-bearing	301,314.	1	544,989.				
	2	Savings and temporary cash investments	83,101.	2	113,076.				
	3	Pledges and grants receivable, net		232,809.	3	118,968.			
	4	Accounts receivable, net				4			
	5	Loans and other receivables from current and former trustees, key employees, and highest compensated e Part II of Schedule L	- (1 (1 M M K	5					
	6	Loans and other receivables from other disqualified p section 4958(f)(1)), persons described in section 4958(c)(employers and sponsoring organizations of section 501(c) beneficiary organizations (see instructions). Complete	s (as defined under and contributing luntary employees' II of Schedule L		6				
9	7	Notes and loans receivable, net			2,133,037.	7	2,857,541.		
Assets	8	Inventories for sale or use			3,525.	8	1,804.		
ď	9	Prepaid expenses and deferred charges			8,172.	9	10,249.		
	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a	14,255,559.			10,213.		
	b	Less: accumulated depreciation	10 b	2,551,204.	11,998,633.	10 c	11,704,355.		
	11	Investments – publicly traded securities				11	==,,01,000.		
	12	Investments - other securities. See Part IV, line 11			12				
	13	Investments - program-related. See Part IV, line 11.		13					
	14	Intangible assets	VIII.	14					
	15	Other assets. See Part IV, line 11	-910,178.	15	-1,144,052.				
	16	Total assets. Add lines 1 through 15 (must equal line			13,850,413.	16	14,206,930.		
	17	Accounts payable and accrued expenses			176,323.	17	94,517.		
	18	Grants payable		18					
	19	Deferred revenue				19	124,108.		
	20		x-exempt bond liabilities						
es	21	Escrow or custodial account liability. Complete Part I				21			
Liabilities	22	Loans and other payables to current and former office key employees, highest compensated employees, and Complete Part II of Schedule L	rectors, trustees, ualified persons.		22				
	23	Secured mortgages and notes payable to unrelated th			12,097,833.	23	11,903,209.		
	24	Unsecured notes and loans payable to unrelated third	partie	es	75,000.	24	75,000.		
	25	Other liabilities (including federal income tax, payable and other liabilities not included on lines 17-24). Com	892,860.	25	1,155,414.				
	26	Total liabilities. Add lines 17 through 25			13,242,016.	26	13,352,248.		
ces		Organizations that follow SFAS 117 (ASC 958), check he lines 27 through 29, and lines 33 and 34.		<u> </u>					
<u>a</u>	27	Unrestricted net assets			505,100.	27	690,686.		
Ba	28	Temporarily restricted net assets.			103,297.	28	163,996.		
פַ	29	Permanently restricted net assets				29			
Net Assets or Fund Balan		Organizations that do not follow SFAS 117 (ASC 958), chand complete lines 30 through 34.		Ll					
Ş	30	Capital stock or trust principal, or current funds				30			
8	31	Paid-in or capital surplus, or land, building, or equipm	nent fu	ınd		31			
As	32	Retained earnings, endowment, accumulated income,	or oth	ner funds		32			
let	33	Total net assets or fund balances			608,397.	33	854,682.		
-	34	Total liabilities and net assets/fund balances	<u></u> .		13,850,413.	34	14,206,930.		

		000201		1 4	ge iz
Par	t XI Reconciliation of Net Assets		·-·····		
	Check if Schedule O contains a response or note to any line in this Part XI.				. X
1	Total revenue (must equal Part VIII, column (A), line 12)	1 1	4,3	54,2	206.
2	Total expenses (must equal Part IX, column (A), line 25)	2	. , ,	87,5	
3	Revenue less expenses. Subtract line 2 from line 1			66,6	
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	. 4		08,3	
5	Net unrealized gains (losses) on investments	. 5		32,4	
6	Donated services and use of facilities			29,6	
7	Investment expenses	. 7			
8	Prior period adjustments	. 8			
9	Other changes in net assets or fund balances (explain in Schedule O). SEE SCHEDULE 0	. 9	-1	58,3	362.
10	Net assets or fund balances at end of year, Combine lines 3 through 9 (must equal Part X, line 33)			,-	
	column (B))	. 10	8	54,6	82.
<u> </u> Par	t XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				. П
				Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other				
	If the organization changed its method of accounting from a prior year or checked 'Other,' explain	***************************************			
2 a	in Schedule O. Were the organization's financial statements compiled or reviewed by an independent accountant?		2 a		X
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or review				21
	separate basis, consolidated basis, or both:	ved on a			
	Separate basis Consolidated basis Both consolidated and separate basis			20220-00-00	SOLONICATION
b	Were the organization's financial statements audited by an independent accountant?		2 b	X	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a sepa basis, consolidated basis, or both:	rate			
	Separate basis X Consolidated basis Both consolidated and separate basis				
_					
C	If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the aud review, or compilation of its financial statements and selection of an independent accountant?	it, 	2 c	Х	
	If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.				
3 a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		3 a	Х	
h	of Yes,' did the organization undergo the required audit or audits? If the organization did not undergo the required au		Sa	^	
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits	iait	3 b	x	
BAA				990 ((2010)
			rorm	1 990 (2018)